



Dii

Dii Desert Energy

**Lessons Learnt:
Global Green Hydrogen Cost
Optimization VOT-BFT Model™**

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Dubai 19th Nov 2023

Document History

DOCUMENT CHANGE HISTORY RECORD SHEET

Document Title / Number		Rev.	Description Of Change	Effective Date
Lessons Learnt: Global Green Hydrogen Cost Optimization VOT-BFT Model™ Lessons-Learnt-GGHCOVOTBFT-Model-R1-fm230228		1	Initial Release – For Information	28-Feb-2023
Lessons Learnt: Global Green Hydrogen Cost Optimization VOT-BFT Model™ Lessons-Learnt-GGHCOVOTBFT-Model-R1-fm230228		2	Update for Webinar	5-Jun-2023
Lessons Learnt: Global Green Hydrogen Cost Optimization VOT-BFT Model™ Lessons-Learnt-GGHCOVOTBFT-Model-R3-fm231119		3	General Update	19-Nov-2023
Category	Name	Designation	Signature	Date
Author	Fadi Maalouf	CTO - Director IPP & EPC	F2M2	5-Jun-2023

Outline

- Introduction
- Toolkit Versions
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Introduction

- In the Global Energy Transition context and decarbonization, all hands must be on deck!
- There is no magic quick fix or silver bullet solution. It is a collaborative effort across all stakeholders and industries.
- A double win can be achieved: accelerated energy transition driven by sustainable economic recovery.
- An important element of this double win is Green Hydrogen i.e., hydrogen produced from electrolyzers powered by renewable energy resources.
- Hydrogen is a versatile energy carrier with a wide range of uses and unique attributes, especially for energy sectors that are hard to electrify with renewable resources but can be made greener through sector coupling.
- So, if Green Hydrogen is technically a key enabler of decarbonization, then the next step or barrier to break is economics.
- This translates to: how much does Green Hydrogen costs to produce and how to calculate that as well as analyze pathways of cost reduction?
- A financial model toolkit for analyzing levelized cost of Green Hydrogen & derivatives becomes necessary.

Toolkits Versions

Levelized Cost of Green Hydrogen LCOH & Ammonia LCOA & e-Methanol LCOM & e-Kerosene LCOK

Six Versions:

- LCOH Financial Model Toolkit **V5A**
Green H_2 Production
- LCOH Financial Model Toolkit **V5.2**
Global Green H_2 Cost Optimization VOT-BFT Model™
- LCOH Financial Model Toolkit **V6A**
Green H_2 Production & Delivery Infra Pathways
- LCOA Financial Model Toolkit **V7A**
Green NH_3 Production & Storage
- LCOM Financial Model Toolkit **V8A**
Green e-Methanol Production & Storage
- LCOK Financial Model Toolkit **V9A**
Green e-Kerosene Production & Storage

Today
←

Six versions Modular approach to:

- Verify costs at each stage of the process
- Piecemeal manageable iterative approach
- Identify cost optimization priorities & opportunities



Toolkits Versions

Levelized Cost of Green Hydrogen LCOH & Ammonia LCOA & e-Methanol LCOM & e-Kerosene LCOK

General Features:

- *Get exclusive market analysis & benchmarking data for Levelized Cost of Green Hydrogen / Green Ammonia / Green e-Methanol Green e-Kerosene*
- *Obtain the best of all worlds assembled from over 50 best in class models for LCOH/LCOA/LCOM/LCOK in the market.*
- *A quick yet very effective holistic approach methodology to determine levelized costs of green molecules.*
- *Capture all life cycle costs and assess project feasibility.*
- *A detailed analytical dive into optimizing costs as well as performance parameters.*
- *Utilize powerful and comprehensive sensitivity analysis scenarios.*
- *User-friendly design with guideline, rich visuals & charts, printable 17-page report.*
- *Toolkits are available on a Software as a Service (SaaS) basis.*
- *Native model toolkits files (xls) are available as commercial product.*
- *Download sample pdf reports at: download link provided upon request*



Toolkits Versions

Levelized Cost of Green Hydrogen LCOH & Ammonia LCOA & e-Methanol LCOM & e-Kerosene LCOK


Financial Model Toolkit General Features: Zoom In!

- Very Well-Structured Content & Workflow
- Project Information Data Capturing Full Scope of Work & Limits
- Detailed Input Parameters Form with Guideline Notes
- Analysis of Pre-COD Finance Cost & Construction Delay Cost
- Tabular LCOH/LCOA/LCOM/LCOK Outputs
- Breakdown CAPEX & OPEX & LCOH/LCOA/LCOM/LCOK Output Charts
- Up to 16 Parameters Sensitivity Tornado Chart
- Up to 8 Two-Dimensional Sensitivity Charts
- Multi-Lifecycle Analysis Chart
- Export Data/Charts Feature
- GIS Interface Feature

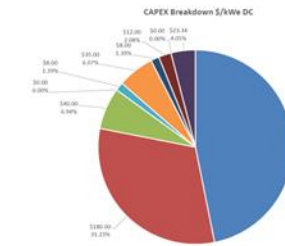
CONTENT

S.N.	Description	Link
1	Cover	Cover
2	Content	Content
3	Disclaimer	Disclaimer
4	Project Info Summary	Project-Inf
5	Inputs Form Guide	Inputs-For
6	Summary Inputs Outputs	Summary-
7	Cashflow	Cashflow
8	Sensitivity 1D 2D	Sensitivity
9	Export 2D Hi Res Table	Export-2D
10	Export Charts	Export-Charts
11	Contact	Contact

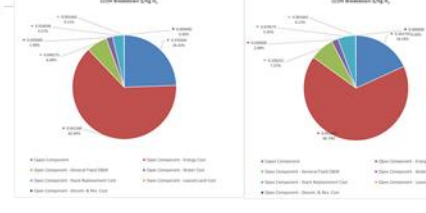
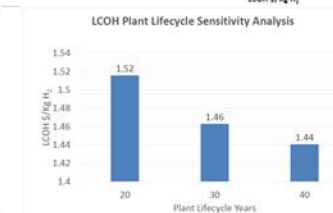
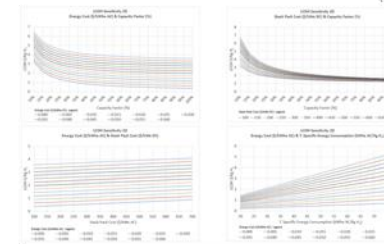
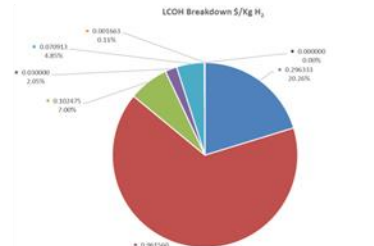
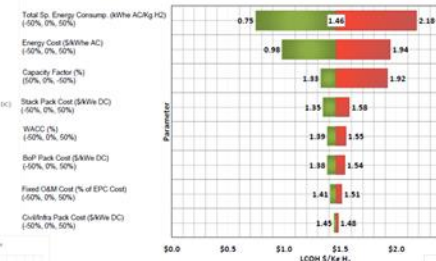
Inputs Form



CONTENTS - 30 Years		
LCOH Component	Component \$/Kg H ₂	Component Percentage
Capex Component	0.296333	20.26%
Opeex Component - Energy Cost	0.961560	65.73%
Opeex Component - General Fixed O&M	0.102475	7.00%
Opeex Component - Water Cost	0.030000	2.05%
Opeex Component - Stack Replacement Cost	0.070913	4.85%
Opeex Component - Leased Land Cost	0.001663	0.11%
Opeex Component - Decom. & Res. Cost	0.000000	0.00%
Total Percentage Check		100.00%
LCOH (\$/Kg H₂)	\$1.462943	
LCOH (AED/Kg H₂)	5.376314	
Model Integrity OK? (True/False)	TRUE	



Tornado Chart - LCOH \$/Kg H₂

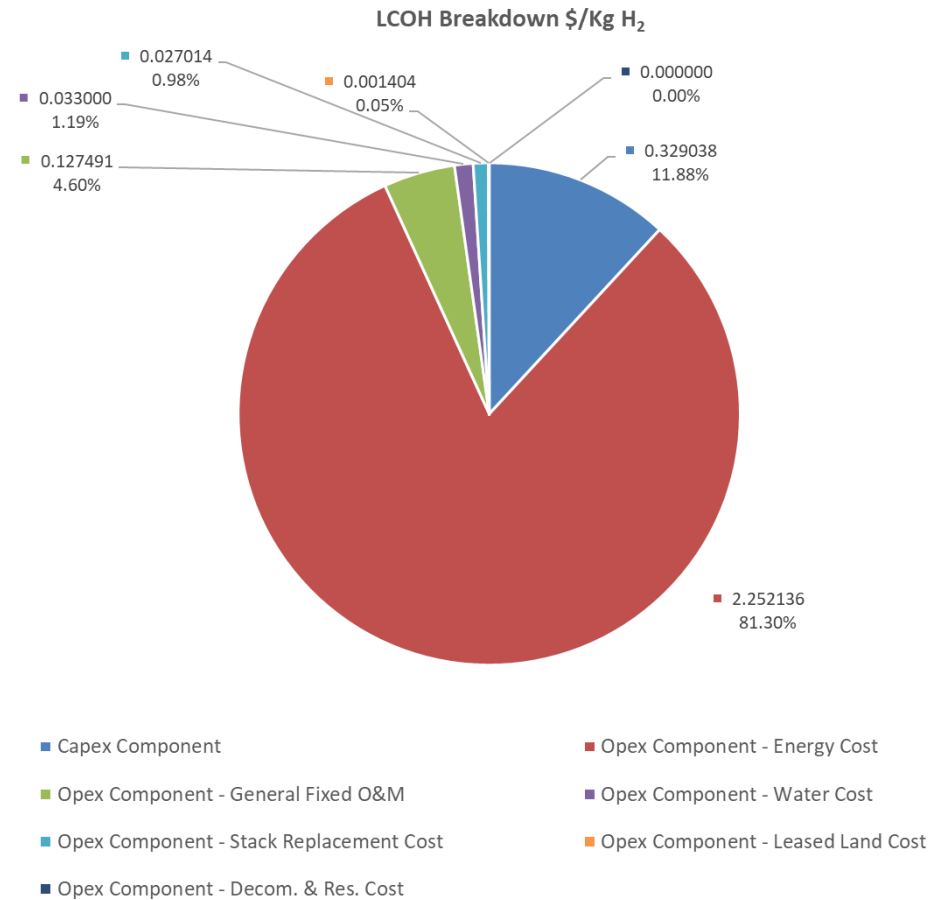


Toolkits Versions

Levelized Cost of Green Hydrogen LCOH & Ammonia LCOA & e-Methanol LCOM & e-Kerosene LCOK

Green Hydrogen Toolkit Version 5B

Snapshots



Tornado Chart - LCOH \$/Kg H₂

Total Sp. Energy Consum. (kWe AC/Kg H₂)
(-50%, 0%, 50%)

Energy Cost (\$/kWe AC)
(-50%, 0%, 50%)

Capacity Factor (%)
(50%, 0%, -50%)

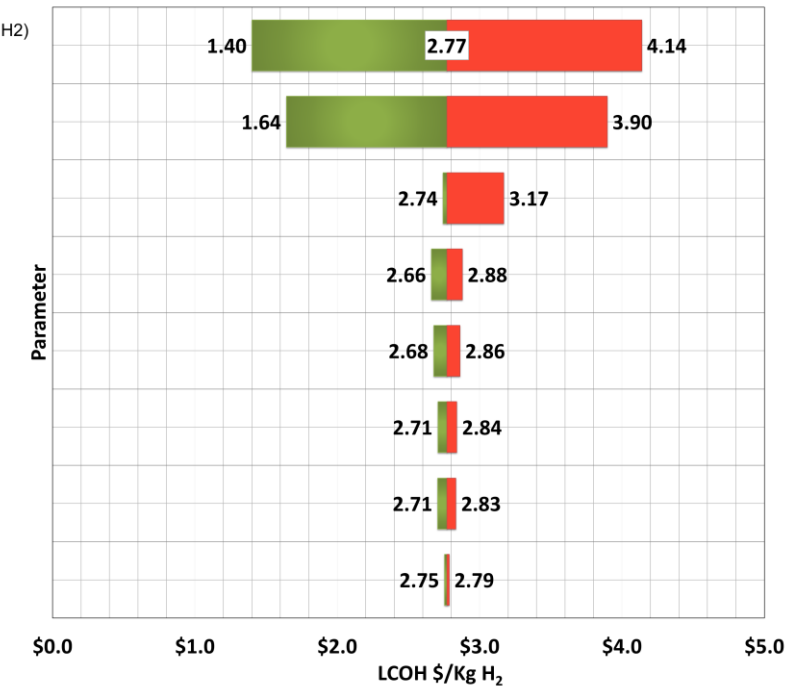
BoP Pack Cost (\$/kWe DC)
(-50%, 0%, 50%)

Stack Pack Cost (\$/kWe DC)
(-50%, 0%, 50%)

WACC (%)
(-50%, 0%, 50%)

Fixed O&M Cost (% of EPC Cost)
(-50%, 0%, 50%)

Civil/Infra Pack Cost (\$/kWe DC)
(-50%, 0%, 50%)

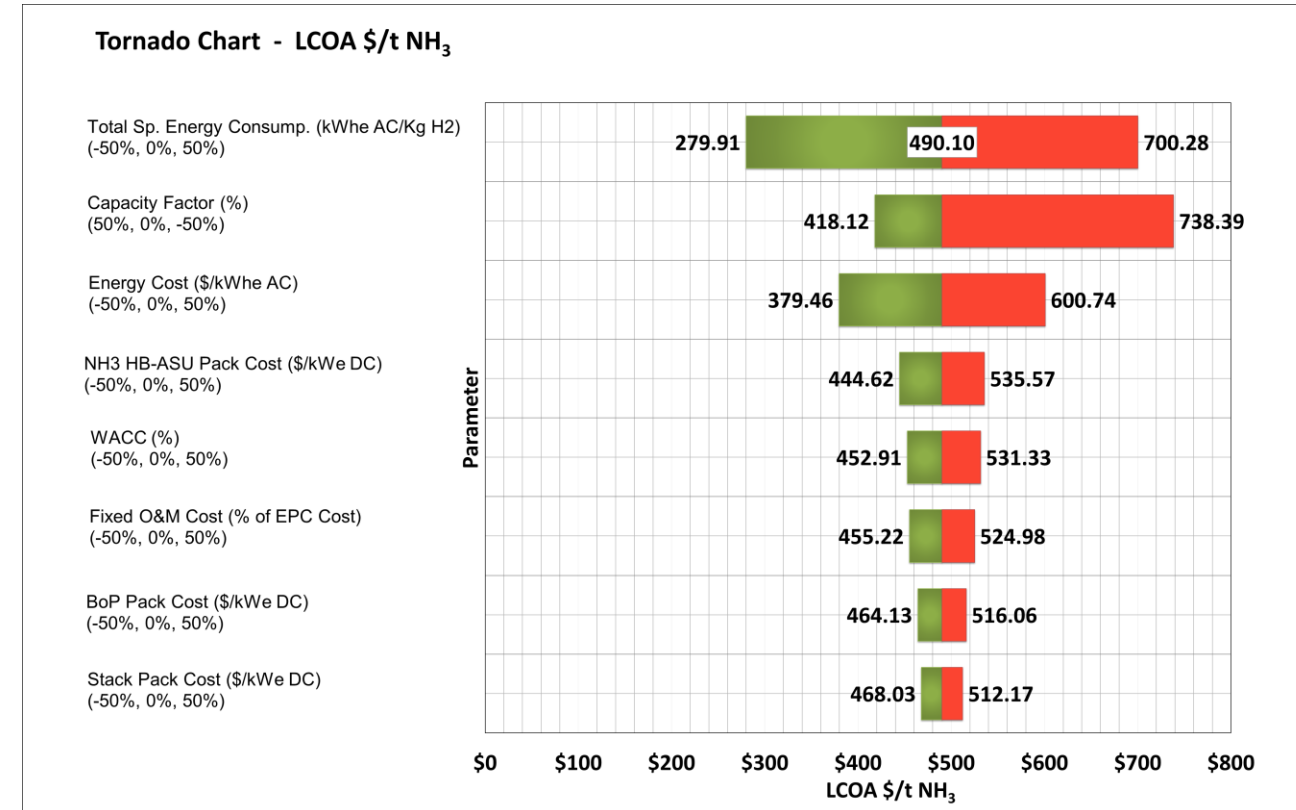
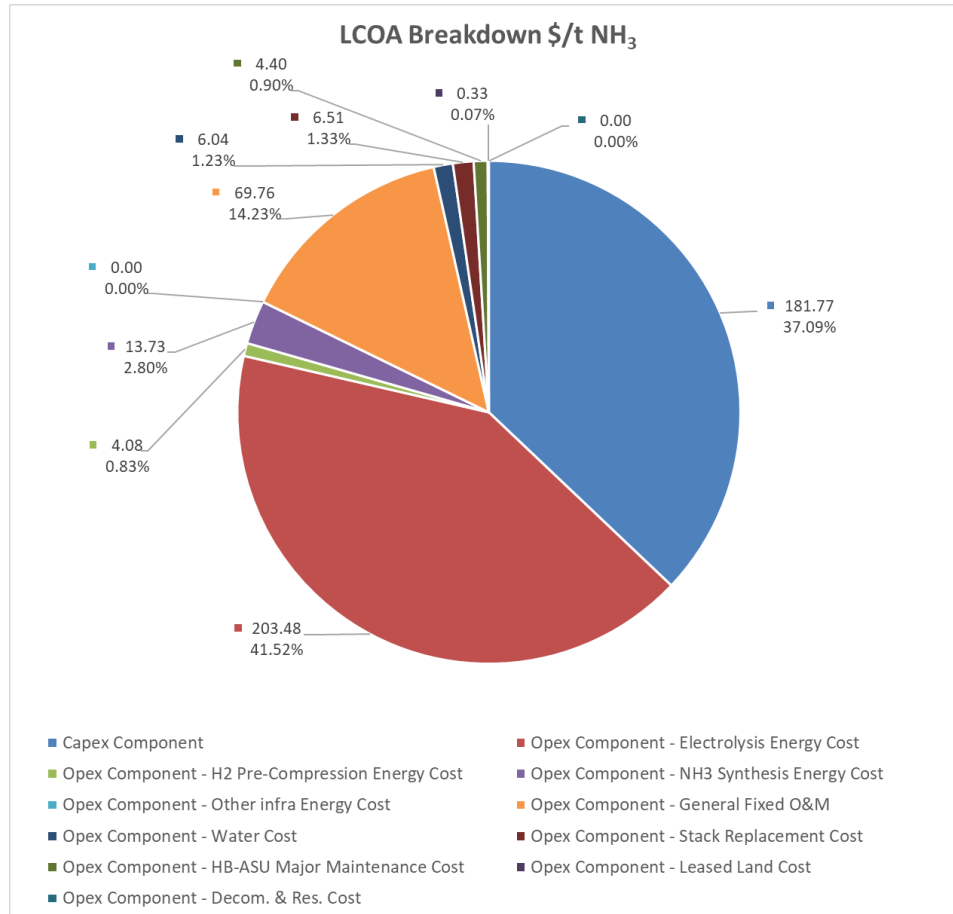


Toolkits Versions

Levelized Cost of Green Hydrogen LCOH & Ammonia LCOA & e-Methanol LCOM & e-Kerosene LCOK

Green Ammonia Toolkit Version 7A

Snapshots



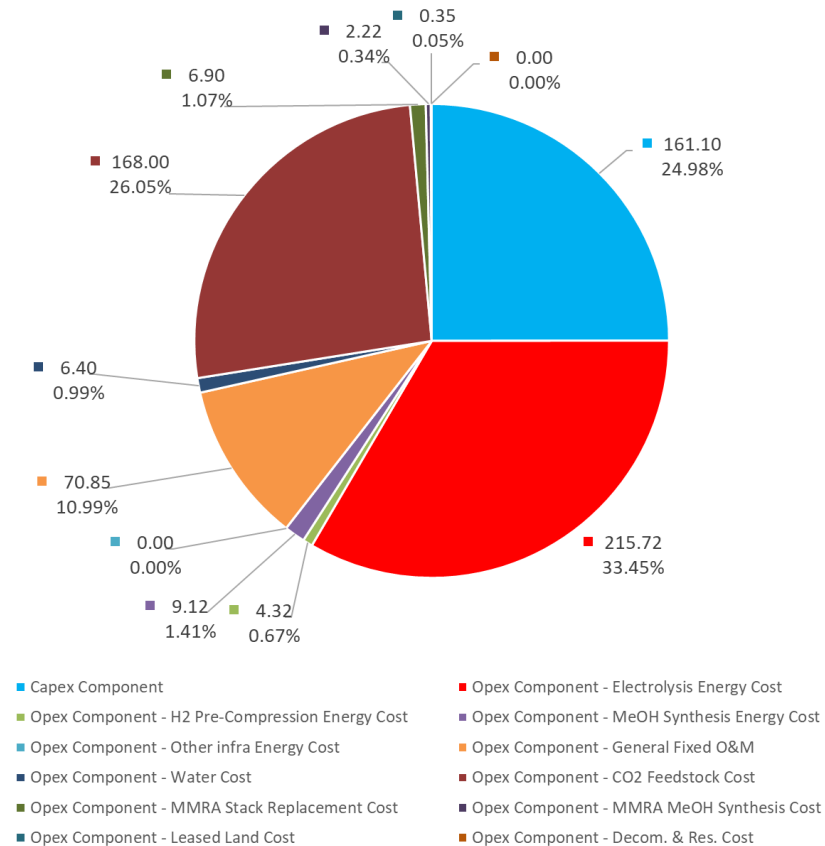
Toolkits Versions

Levelized Cost of Green Hydrogen LCOH & Ammonia LCOA & e-Methanol LCOM & e-Kerosene LCOK

Green Methanol Toolkit Version 8A

Snapshots

LCOM Breakdown \$/t MeOH



Tornado Chart - LCOM \$/t MeOH

Total Sp. Energy Consump. (kWhe AC/Kg H2)
(-50%, 0%, 50%)

Capacity Factor (%)
(50%, 0%, -50%)

Energy Cost (\$/kWhe AC)
(-50%, 0%, 50%)

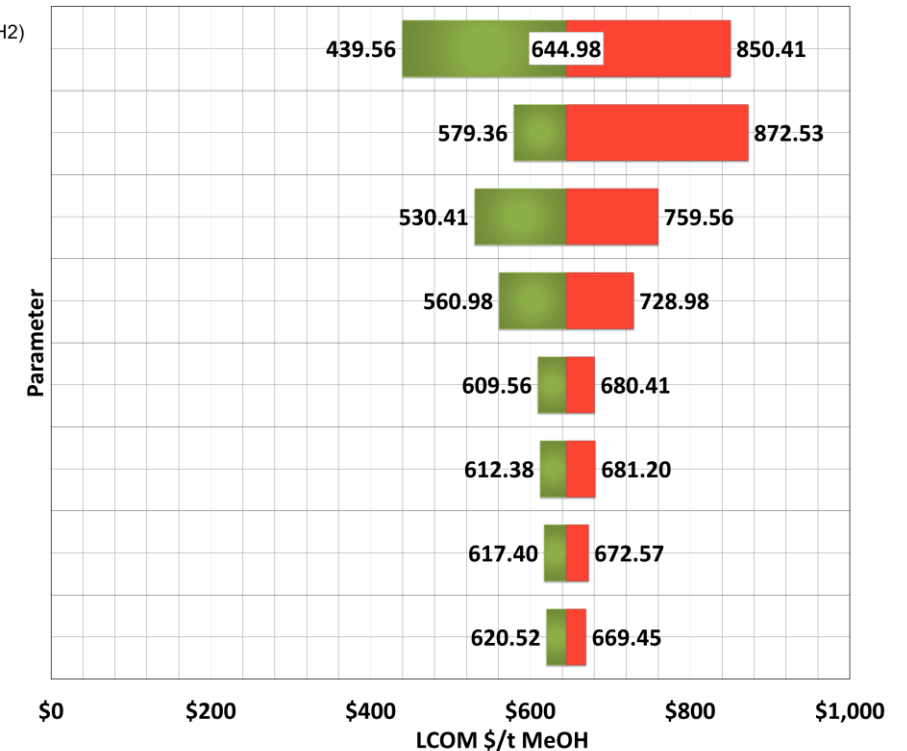
CO2 Feedstock Net Cost (\$/t CO2)
(-50%, 0%, 50%)

Fixed O&M Cost (% of EPC Cost)
(-50%, 0%, 50%)

WACC (%)
(-50%, 0%, 50%)

MeOH Syn. Pack Cost (\$/kWe DC)
(-50%, 0%, 50%)

Stack Pack Cost (\$/kWe DC)
(-50%, 0%, 50%)

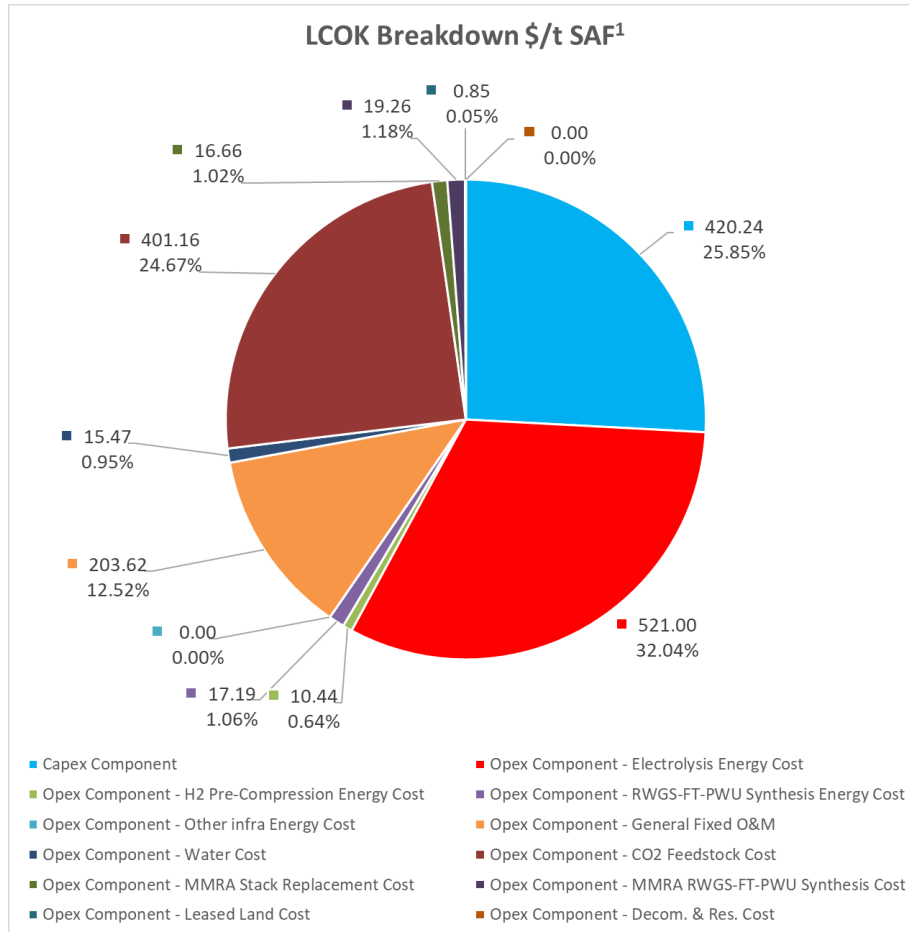


Toolkits Versions

Levelized Cost of Green Hydrogen LCOH & Ammonia LCOA & e-Methanol LCOM & e-Kerosene LCOK

Green Kerosene SAF Toolkit Version 9A

Snapshots



Tornado Chart - LCOK \$/t SAF¹

Total Sp. Energy Consump. (kWhe AC/Kg H2)
(-50%, 0%, 50%)

Capacity Factor (%)
(50%, 0%, -50%)

Energy Cost (\$/kWhe AC)
(-50%, 0%, 50%)

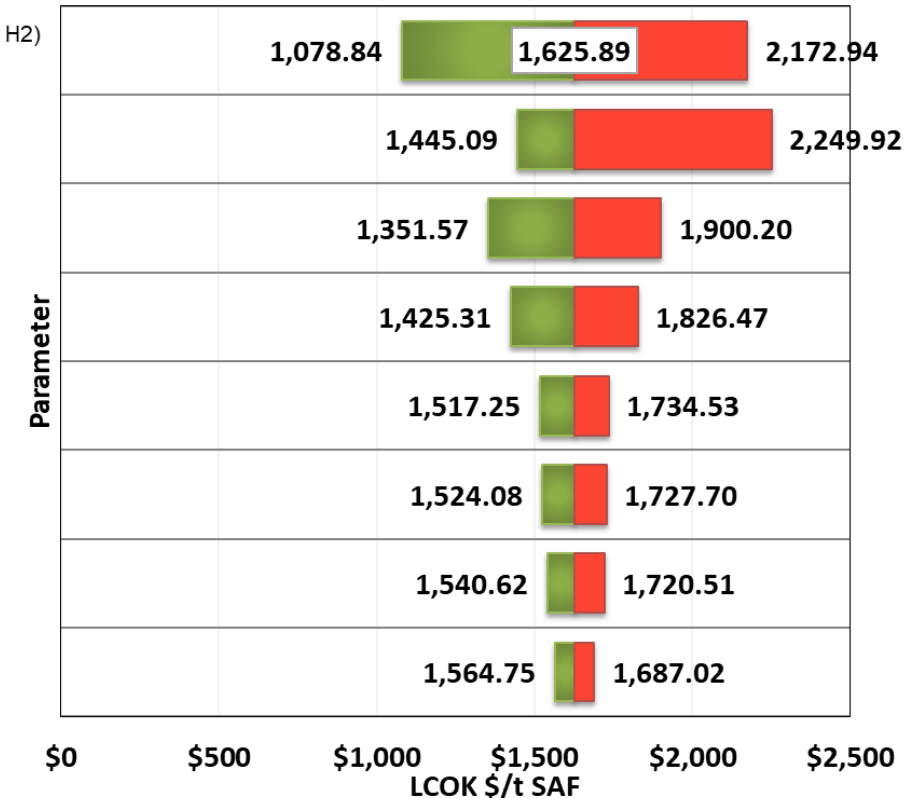
CO2 Feedstock Net Cost (\$/t CO2)
(-50%, 0%, 50%)

Synthesis Pack Cost (\$/kWhe DC)
(-50%, 0%, 50%)

Fixed O&M Cost (% of EPC Cost)
(-50%, 0%, 50%)

WACC (%)
(-50%, 0%, 50%)

Stack Pack Cost (\$/kWhe DC)
(-50%, 0%, 50%)



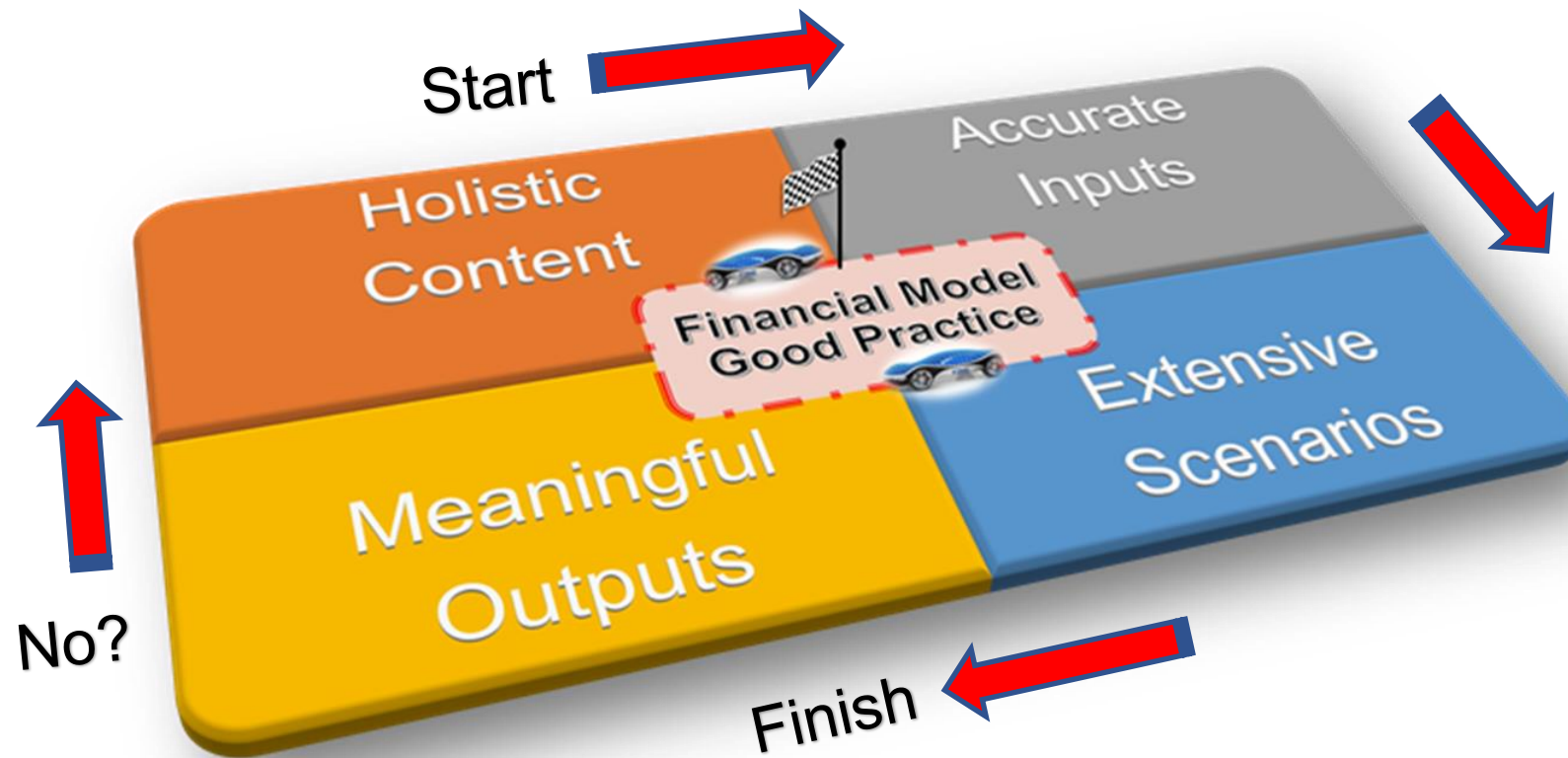
How Does It Work?

V5 / V6 / V7 / V8 / V9

- ▶ The financial model toolkit is a discounted cashflow model coupled with visual representation in charts and graphs, and analytical features of one- and two-dimensional sensitivity analysis.
- ▶ Basically, the toolkit is a calculation engine that feeds on user supplied input parameters and provides calculated outputs of LCOH in \$/Kg H₂ plus plenty of charts for easier analytical what-If-scenarios representation. The same methodologies is applied for Green Ammonia and Green e-Methanol Toolkits.
- ▶ To run the model and provide a report, the user (desktop researcher) provides Dii with the required “input parameters”.
- ▶ This is a two-page Inputs Form that covers the attributes of Green Hydrogen/Ammonia/e-Methanol/e-Kerosene . Dii runs the respective model and provides a report. Service Done!

How Does It Work?

Financial Model Toolkit – Good Practice Principles & Workflow



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How Does It Work?

Financial Model Toolkit – Capital Budgeting Process Workflow



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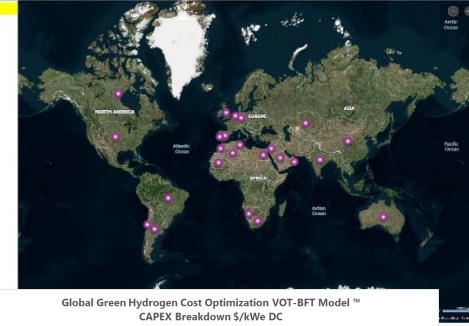
Toolkit Key Objectives

Global Green Hydrogen Cost Optimization VOT-BFT Model™ V5.2

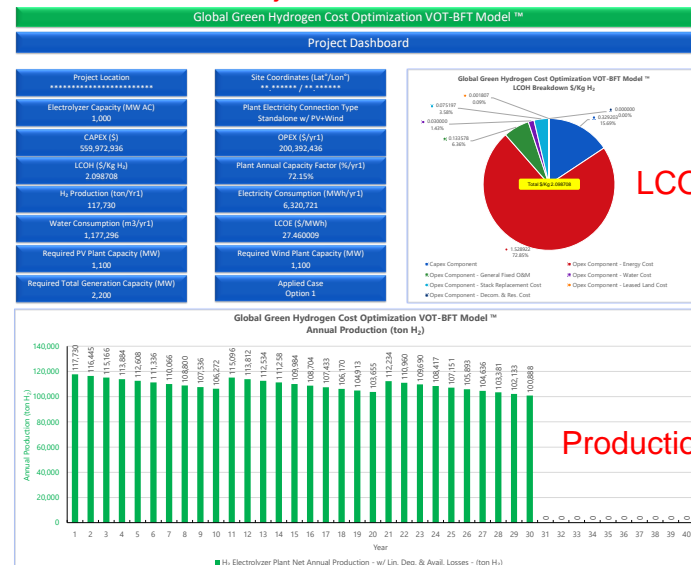
- All-in-one model packed with unique advanced flexible features
- Optimum LCOH anywhere globally, based on site coordinates
- 3 Connection Schemes options
 - Standalone PV+Wind w/ hourly temporal correlation
 - Grid connected PV+Wind w/ hourly temporal correlation
 - Grid connected PPA w/o hourly temporal correlation
- 2 Options for PV+Wind hourly generation data profile
 - Model generated PV+Wind hourly profiles via API
 - User imported custom PV+Wind hourly profile
- Model is Excel based, no additional specialty software
- Macro based functions, eliminate manual tasks
- Model run on laptop, no high performance computing servers



Interactive Map



Project Dashboard

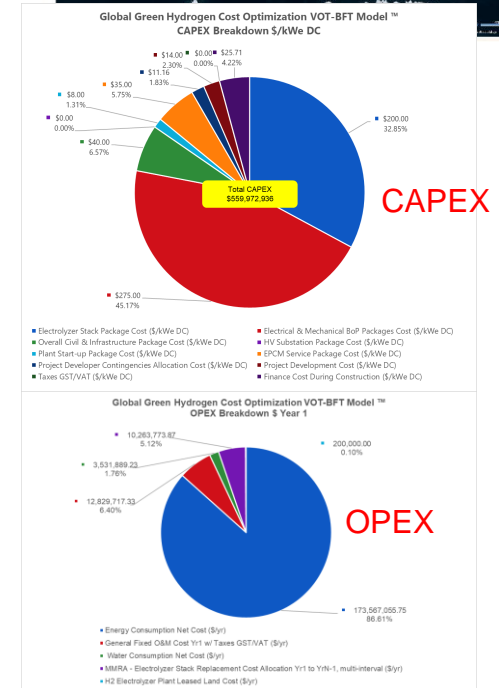


LCOH

Production

CAPEX

OPEX



Toolkit Key Objectives

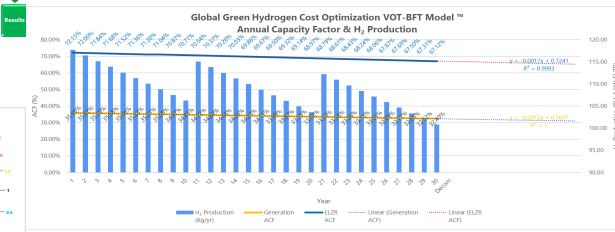
Global Green Hydrogen Cost Optimization VOT-BFT Model™ V5.2

- Per Unit (PU) optimization methodology design
- Optimization process workflow is similar to Genetic Algorithm
- Optimum PV+Wind capacity sizing for optimum LCOH case
- Set electrolyzer operating window & track operating & FLEH hours
- 3 User defined alternative constrained optimum cases
- 8 User defined custom cases for comparison & analysis
- Detailed CAPEX/OPEX/System parameters settings
- Extensive Charts & Visuals for Analysis
- Available on SaaS basis for a nominal fee per project report

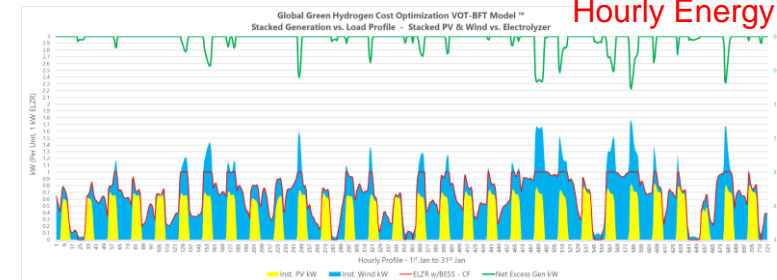
Optimization Summary



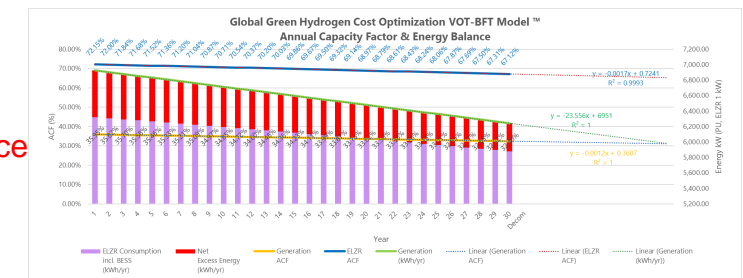
Annual Capacity Factor & H₂ Production



Hourly Energy Balance PV/Wind/ELZR



Annual Capacity Factor & Energy Balance



Toolkit Content

Global Green Hydrogen Cost Optimization VOT-BFT Model™

V5.2

- The model toolkit is an XLS file with 26 sheets.
- The integrity of the toolkit structure and calculation engine is secured and protected against unintended formulae edits.
- A content sheet provides quick navigation hyperlinks to all sheets.
- By providing a list of input parameters, a model run will generate a 17-page pdf report.

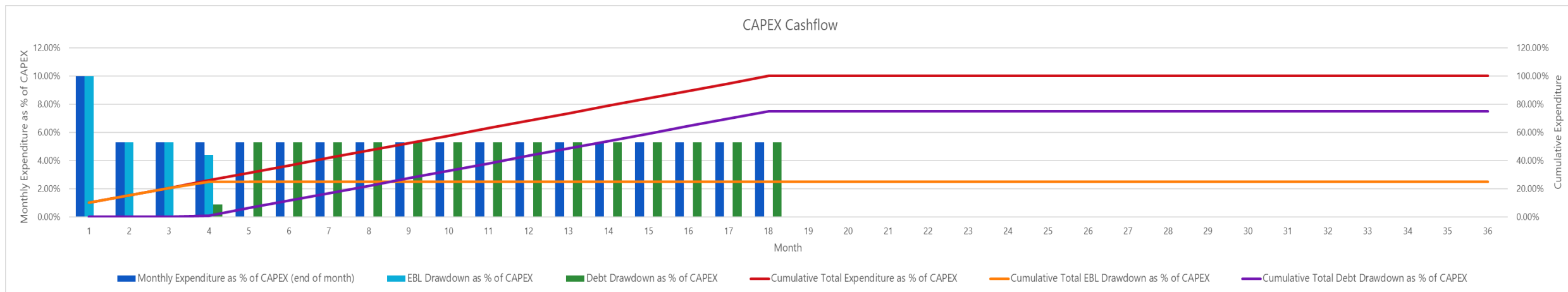
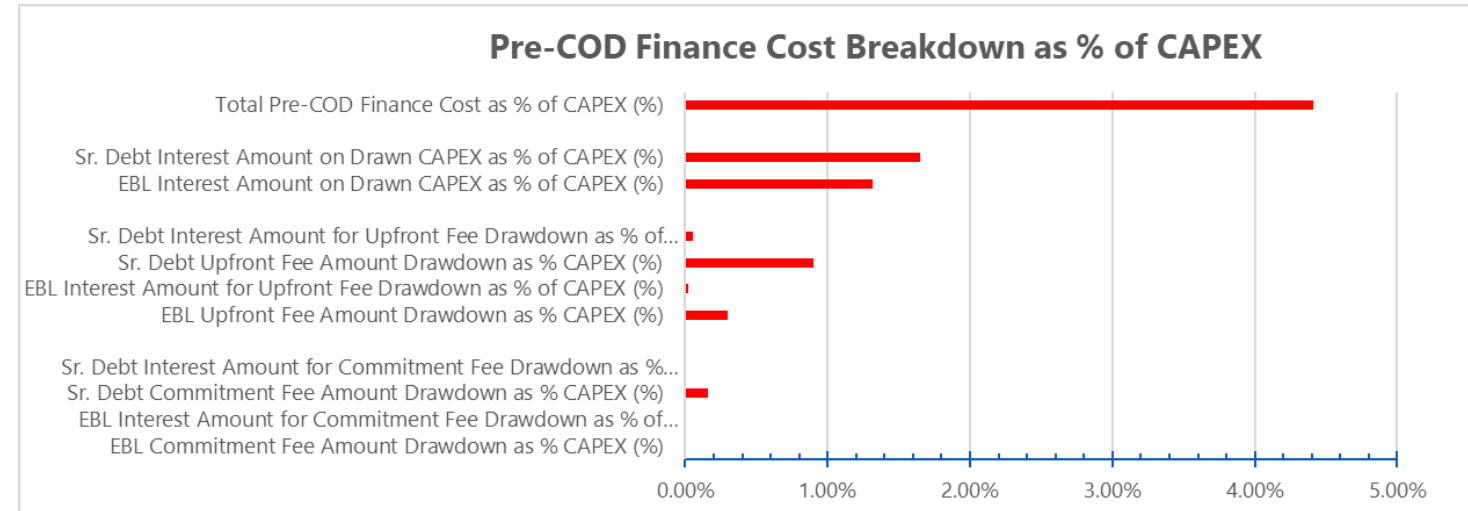
Global Green Hydrogen Cost Optimization VOT-BFT Model™		
CONTENT		
S.N.	Description	Link
1	Cover Page	Cover
2	Project Dashboard	Dashboard
3	Content	Content
4	Disclaimer	Disclaimer
5	Site Location Interactive Map	Site-Map
6	Project Info Summary	Project-Info-Summary
7	Inputs Form Guide	Inputs-Form-Guide
8	Pre-COD Finance Cost	Pre-COD-Finance-Cost
9	Summary Inputs & Outputs	Summary-Inputs-Outputs
10	Cashflow	Cashflow
11	PV Hourly Generation Dataset API	PV_Hourly
12	Wind Hourly Generation Dataset API	Wind_Hourly
13	PV LCOE Calculations	PV-LCOE
14	Wind LCOE Calculations	Wind-LCOE
15	PV+Wind+BESS LCOE Dynamic Calculations	PV+Wind-LCOE
16	PV+Wind+BESS Hourly Energy Balance & Sizing Calculations	PV+Wind_Hr_AnnualCalc
17	PV+Wind+BESS Annual Energy Balance & Sizing Calculations	AnnualCalc
18	Optimization Data Processing & Analysis	Data-Analysis-AnnualCalc
19	Optimization Data Processing & Analysis - Previous Run Dataset Backup	Data-Analysis-AnnualCalc-PR
20	Optimization Data Processing & Analysis - Previous Run 2 Dataset Backup	Data-Analysis-AnnualCalc-PR2
21	Optimization Results & Charts	Optimization-Results-AnnualCalc
22	Optimization Calculations	Optimization-AnnualCalc
23	LCOH Sensitivity 1D & 2D	Sensitivity-1D-2D
24	Export LCOH 2D Hi Res Table for GIS Interface	Export-2D-HiRes
25	Export Model Charts	Export-Charts
26	Contact	Contact

- ## Inputs Form

[illegible]

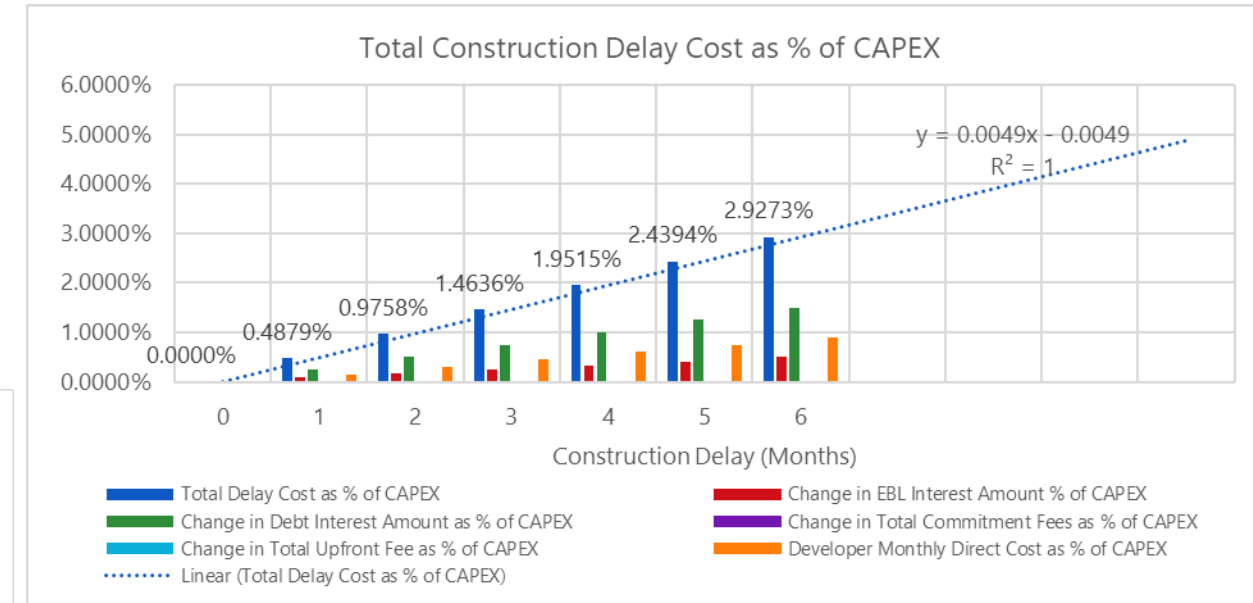
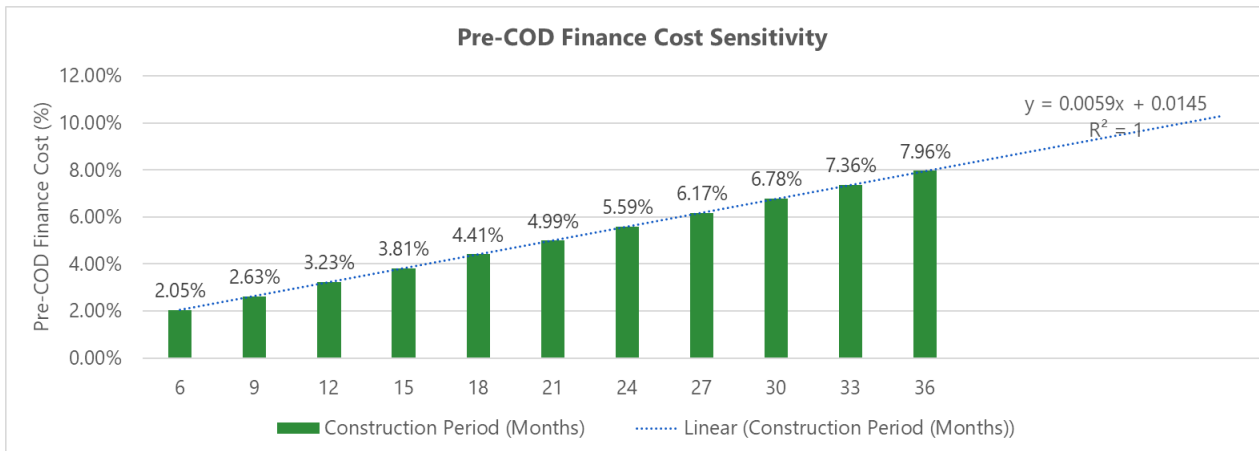
Toolkit Pre-COD Finance Cost

- Pre-COD Finance Analysis:
 1. CAPEX drawdown profile
 2. Construction period finance cost breakdown



Toolkit Pre-COD Finance Cost

- Pre-COD Finance Analysis:
 - Construction delay cost analysis
 - Construction period sensitivity analysis



Optimization Process & Results

Global Green Hydrogen Cost Optimization VOT-BFT Model™ V5.2

Optimization Process Summary - User Defined Alternative Optimum Cases Solver

Inputs

Site	Lat°	Lon°
ELZR Site Coordinates	** *****	** *****
PV Site Coordinates	** *****	** *****
Wind Site Coordinates	** *****	** *****
Plant Electricity Connection Type	Standalone w/ PV+Wind	

Step 1

Click to Calculate Optimum Case

Step 2

Outputs

Outputs

Optimum Case Results

ELZRCap (PU)	1
Optimum PVcap (PU)	1.3
Optimum Windcap (PU)	0.6
Optimum Total Gencap (PU)	1.9
Optimum PV+Wind LCOE (\$¢/kWh)	2.482922704
Optimum Net Excess Generation %	7.42%
Optimum ELZR CF (%)	58.59%
Optimum ELZR Operating Hours (hr/yr)	8041
Optimum LCOH (\$/Kg)	2.077212319
Optimum Case No.	26

Option 1

Alternative Optimum Case Results

With Applied Filter - Minimum Required ELZR CF	72%
ELZRCap (PU)	1
PVcap (PU)	1.1
Windcap (PU)	1.1
Total Gencap (PU)	2.2
PV+Wind LCOE (\$¢/kWh)	2.746001
Net Excess Generation %	8.76%
ELZR CF (%)	72.15%
ELZR Operating Hours (hr/yr)	8428
LCOH (\$/Kg)	2.098708
Case No.	79

Option 2

Alternative Optimum Case Results

With Applied Filter - Total Gencap Limit	1.60
ELZRCap (PU)	1
PVcap (PU)	1.2
Windcap (PU)	0.4
Total Gencap (PU)	1.6
PV+Wind LCOE (\$¢/kWh)	2.316968
Net Excess Generation %	3.62%
ELZR CF (%)	49.91%
ELZR Operating Hours (hr/yr)	7677
LCOH (\$/Kg)	2.106898
Case No.	3

Option 3

Alternative Custom Case Results

With Applied Filter - PVcap Value	1.20
With Applied Filter - Windcap Value	1.30
ELZRCap (PU)	1
PVcap (PU)	1.2
Windcap (PU)	1.3
Total Gencap (PU)	2.5
PV+Wind LCOE (\$¢/kWh)	2.918049
Net Excess Generation %	14.02%
ELZR CF (%)	77.88%
ELZR Operating Hours (hr/yr)	8499
LCOH (\$/Kg)	2.15103
Case No.	102

Apply selected case
as baseline case via macro

Restore Startup 1/1/1 to Sizing

Apply Optimum Case to Sizing

Apply Option 1 Case to Sizing

Apply Option 2 Case to Sizing

Apply Option 3 Case to Sizing

Optimization Process & Results

Global Green Hydrogen Cost Optimization VOT-BFT Model™

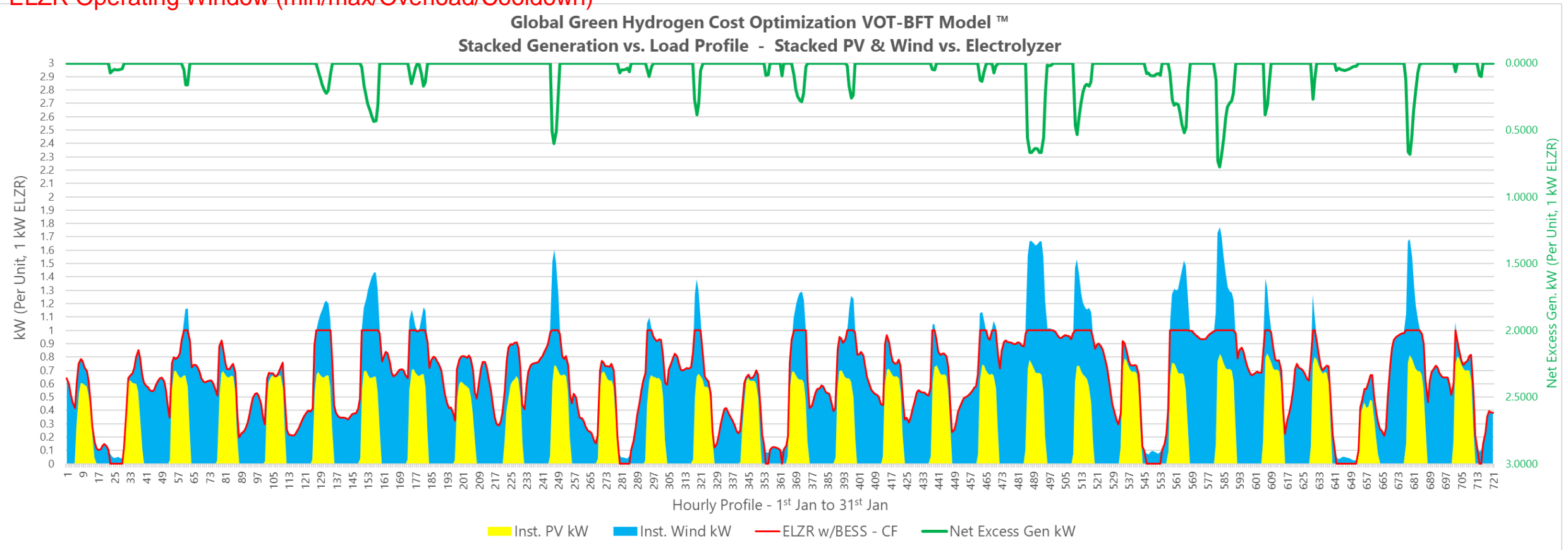
V5.2

Optimization Process Summary - User Applied Case

Hourly Energy Balance PV/Wind/ELZR

ELZR Operating Window (min/max/Overload/Cooldown)

Current Status: Plant Electricity Connection Type	Standalone w/ PV+Wind
Current Status: PVcap (PU)	1.10
Current Status: Windcap (PU)	1.10



Optimization Process & Results

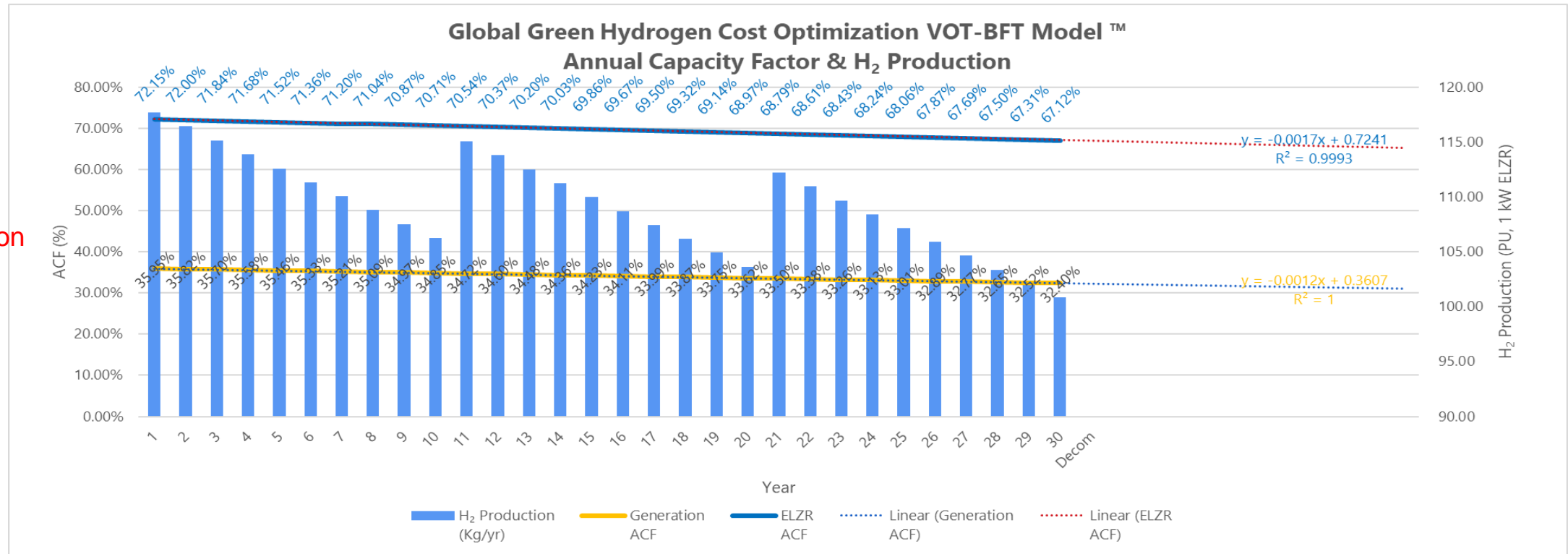
Global Green Hydrogen Cost Optimization VOT-BFT Model™

V5.2

Optimization Process Summary - User Applied Case
Annual Capacity Factor & H₂ Production
PV & Wind & Electrolyzer Degradation Impact

Current Status: Plant Electricity Connection Type Standalone w/ PV+Wind
Current Status: PVcap (PU) 1.10
Current Status: Windcap (PU) 1.10

Annual
Capacity
Factor &
H₂ Production



Optimization Process & Results

Global Green Hydrogen Cost Optimization VOT-BFT Model™

V5.2

Optimization Process Summary - User Applied Case

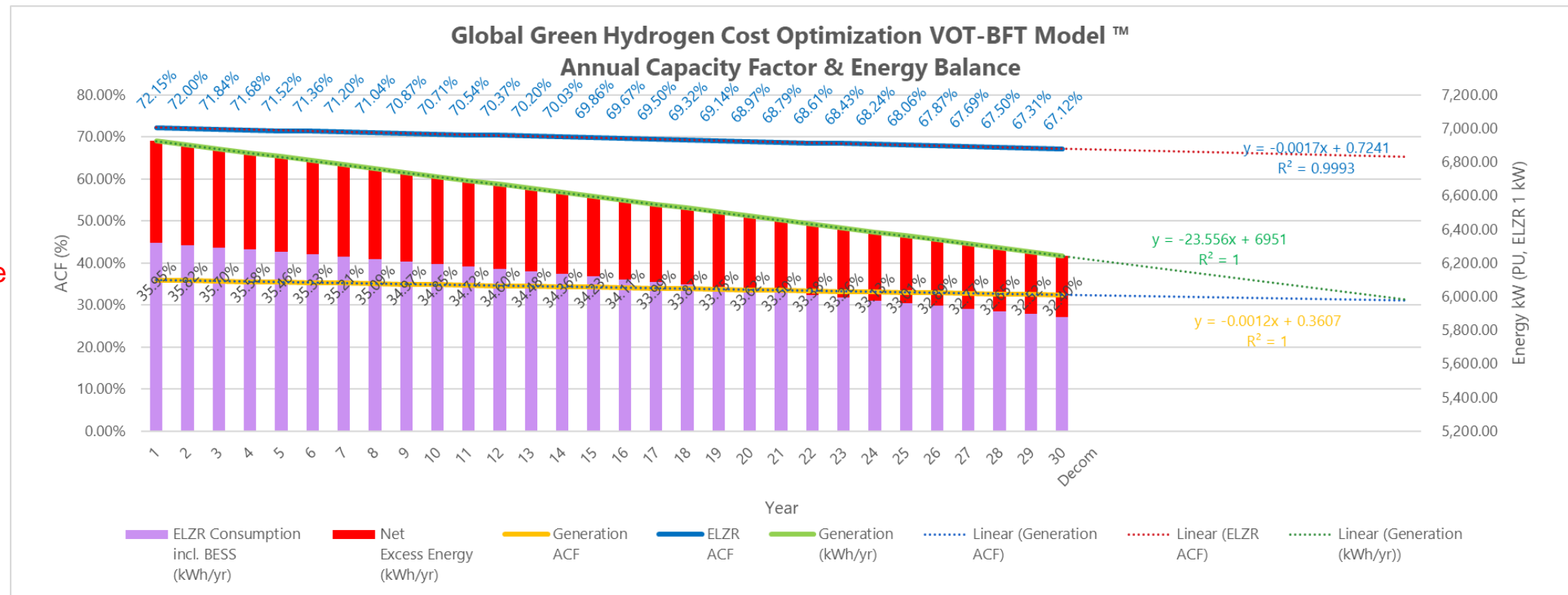
Annual Capacity Factor Energy Balance

PV & Wind & Electrolyzer Degradation Impact

Current Status: Plant Electricity Connection Type Standalone w/ PV+Wind

Current Status: PVcap (PU) 1.10

Current Status: Windcap (PU) 1.10



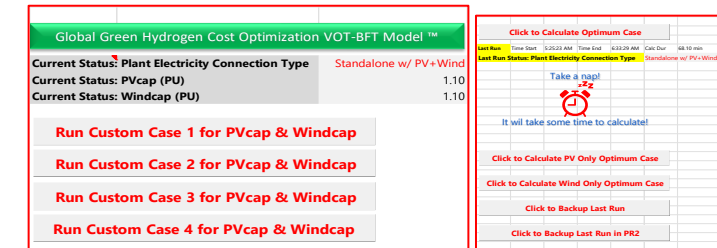
Optimization Process & Results

Global Green Hydrogen Cost Optimization VOT-BFT Model™

V5.2

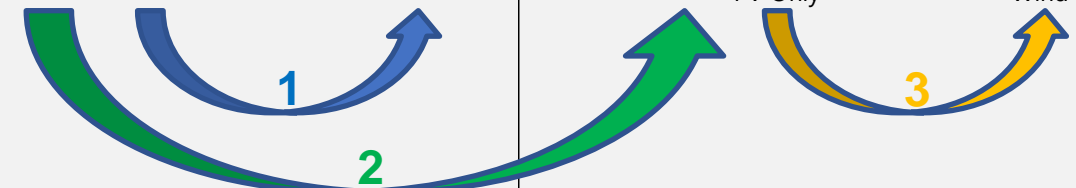
Deep Dive – Advanced Optimization Process Summary

Up to 8 User Defined Custom Cases Analysis



Task automation via macros

Run Custom Case Results						
Plant Electricity Connection Type	Standalone w/ PV+Wind	Grid w/ PV+Wind	Standalone w/ PV+Wind	Grid w/ PV+Wind	Standalone w/ PV+Wind	Standalone w/ PV+Wind
ELZRCap (PU)	1	1	1	1	1	1
PVcap (PU)	1.20	1.20	1.30	1.30	1.50	0.00
Windcap (PU)	1.00	1.00	0.60	0.60	0.00	1.30
Total Gencap (PU)	2.20	2.20	1.90	1.90	1.50	1.30
PV+Wind LCOE (\$¢/kWh)	2.710930	2.485506	2.482923	2.328625	1.961987	3.071111
Net Excess Generation %	9.42%	9.42%	7.42%	7.42%	5.40%	4.39%
ELZR CF (%)	70.33%	70.33%	58.59%	58.59%	40.85%	53.58%
ELZR Operating Hours (hr/yr)	8,380	8,380	8,041	8,041	4,257	7,950
LCOH (\$/Kg)	2.092682	1.967170	2.077212	1.991302	2.075847	2.466210
Case No.	Custom 1	Custom 2	Custom 3	Custom 4	Custom 5	Custom 6
Calc Dur	28.00 sec	30.00 sec	35.00 sec	33.00 sec	33.00 sec	31.00 sec
Note 1					PV Only	Wind Only
Note 2						
Note 3						
Note 4						
Note 5						
Note 6						



Optimization Process & Results

Global Green Hydrogen Cost Optimization VOT-BFT Model™

V5.2

Optimization Process Final Step

- Apply a user selected case as baseline case (dropdown list)
- Print the complete 17-page report with all data and cases

Restore Startup 1/1/1 to Sizing	Run Custom Case 1 for PVcap & Windcap
Apply Optimum Case to Sizing	Run Custom Case 2 for PVcap & Windcap
Apply Option 1 Case to Sizing	Run Custom Case 3 for PVcap & Windcap
Apply Option 2 Case to Sizing	Run Custom Case 4 for PVcap & Windcap
Apply Option 3 Case to Sizing	

Task
automation
via macros

PV+Wind Sizing Summary	
Plant Electricity Connection Type (Grid Connected or Standalone)	Standalone w/ PV+Wind
PV+Wind+BESS Optimization Case Selection (Optimum, Options 1/2/3, Custom 1/2/3/4)	Option 1
PV Plant Capacity (kW)	1,100,000
Wind Plant Capacity (kW)	1,100,000
Total Generation Capacity (kW)	2,200,000
BESS Power Capacity (kW)	NA
BESS Energy Capacity (kWh)	NA
PV LCOE \$/kWh	0.01888427
PV Plant Annual Capacity Factor (%)	28.78%
Wind LCOE \$/kWh	0.02959250
Wind Plant Annual Capacity Factor (%)	43.11%
PV+Wind LCOE \$/kWh	0.02746001
Plant Annual Capacity Factor (%)	72.15%
Plant Annual Operating Hours (hr/yr)	8,428

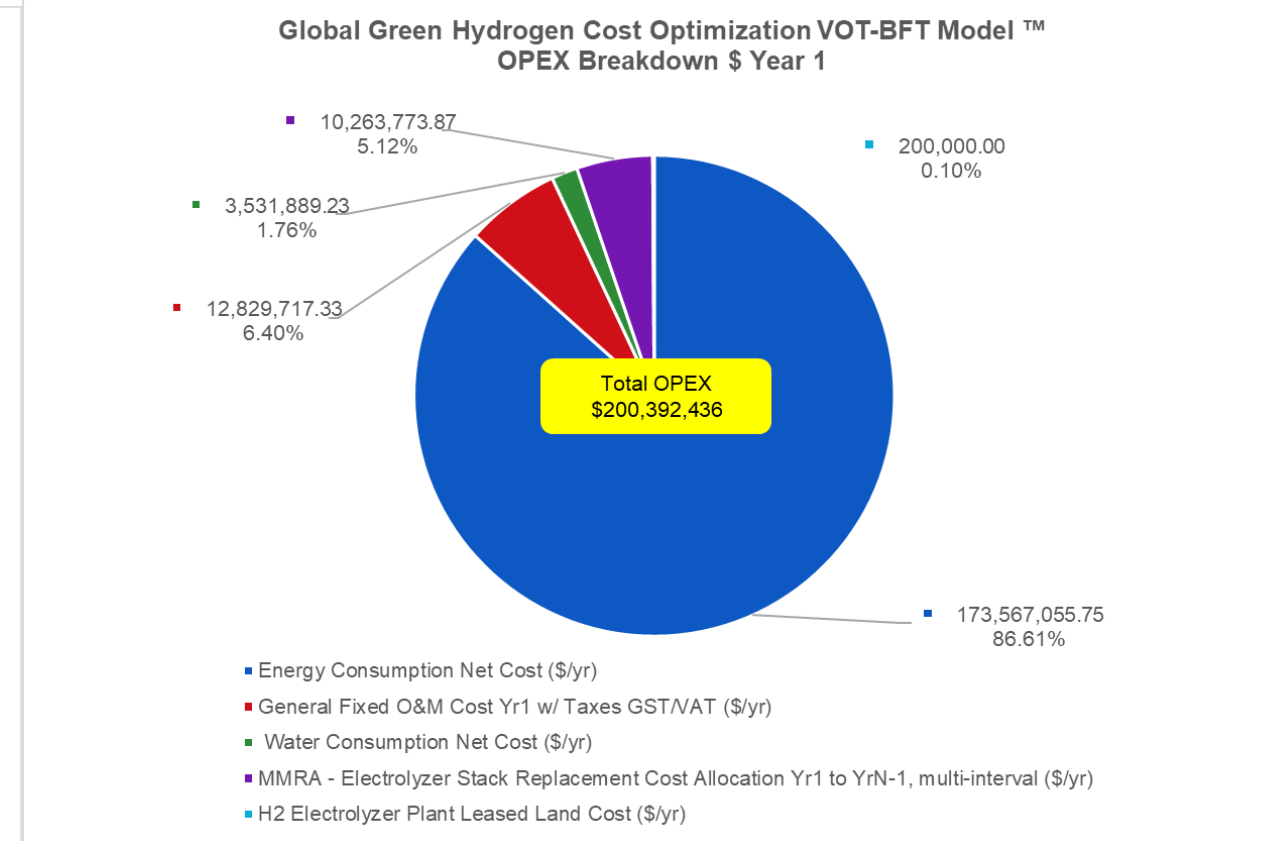
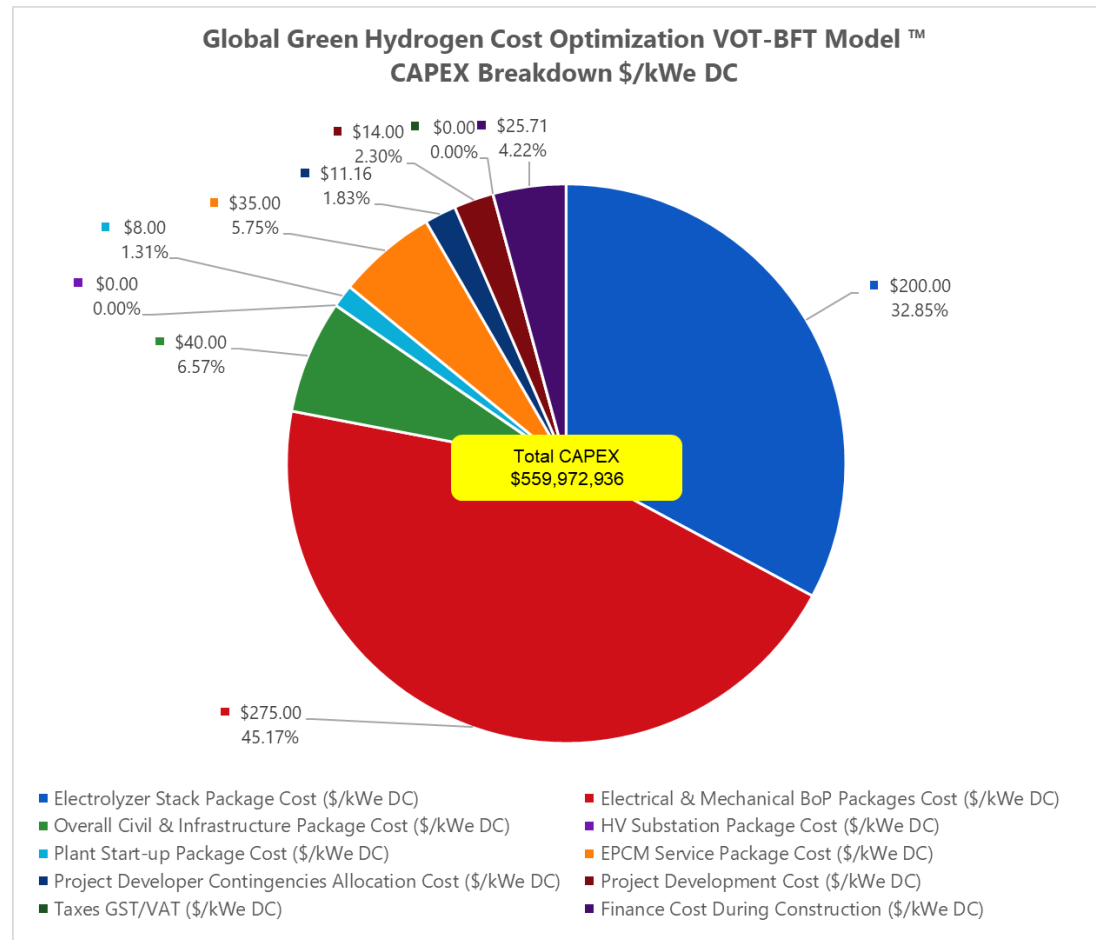


Optimization Process & Results

Global Green Hydrogen Cost Optimization VOT-BFT Model™

V5.2

Optimization Process Results - CAPEX & OPEX Breakdown



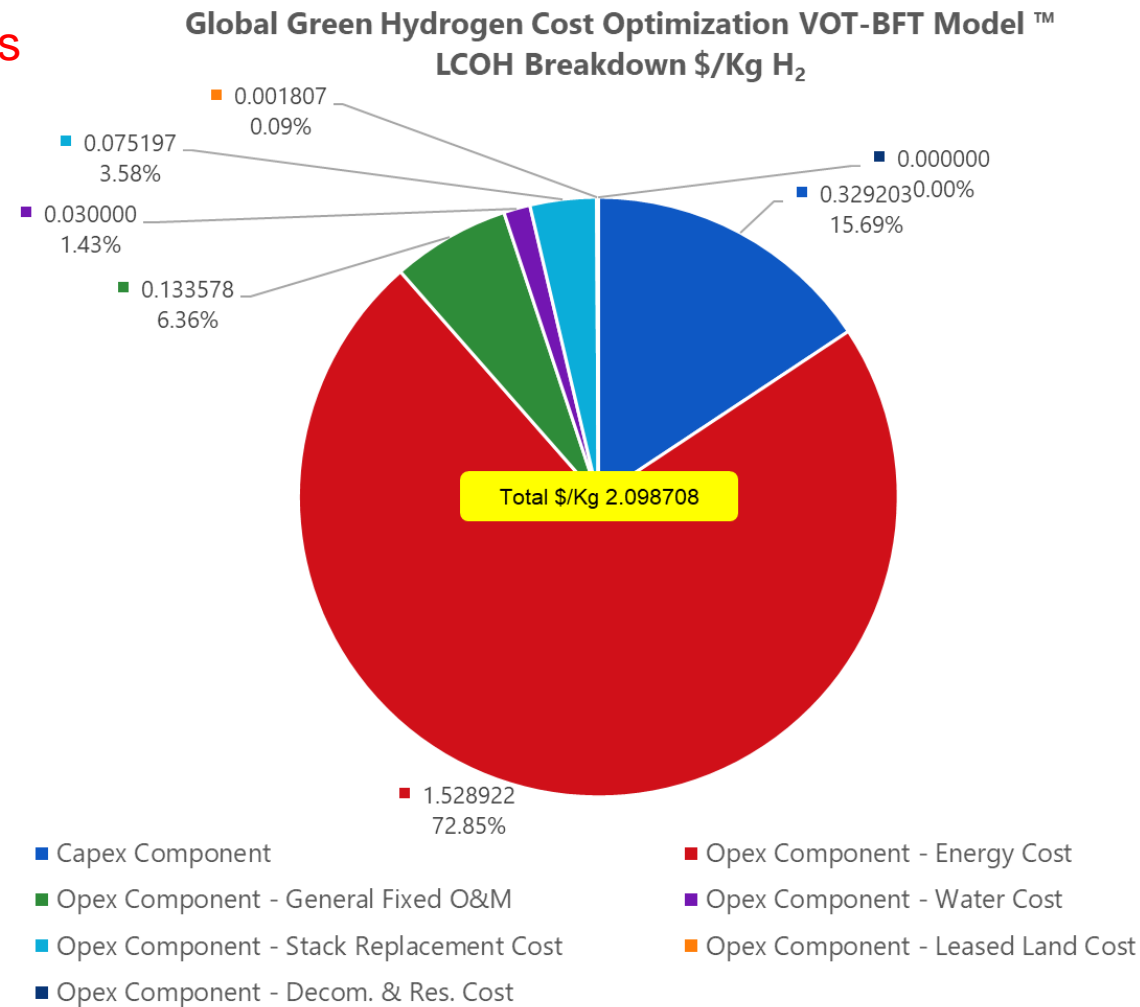
Optimization Process & Results

Global Green Hydrogen Cost Optimization VOT-BFT Model™

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Optimization Process Results

LCOH Breakdown

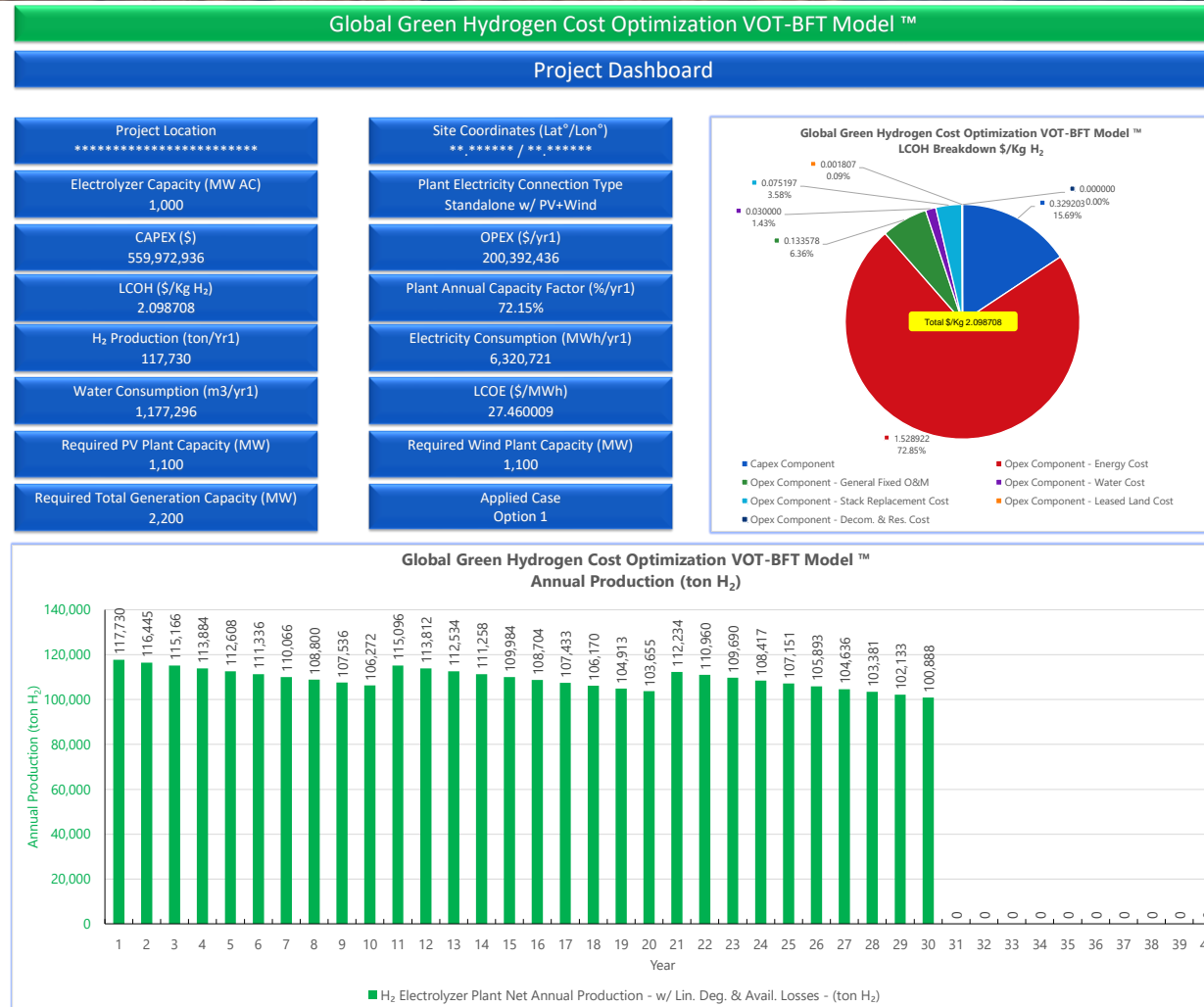


Optimization Process & Results

Global Green Hydrogen Cost Optimization VOT-BFT Model™

V5.2

Optimization
Process Results
1-Page
Project Dashboard



Toolkit Sample Report: Global Green Hydrogen Cost Optimization VOT-BFT Model™ V5.2

Global Green Hydrogen Cost Optimization VOT-BFT Model™

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Lessons Learnt: Global Green Hydrogen Cost Optimization VOT-BFT Model™

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Takeaways

- The green molecules era has arrived.
- Their contribution to the energy transition will rise and accelerate.
- Balancing technical solutions with sound economics will be critical to the success.
- Challenges ahead that are vital for bankable projects development:
 - Clear long-term guarantees of origin / standards / policy / regulatory environments
 - Risk-balanced long-term offtake agreements
 - Overall plant performance guarantees
- Again, all hands must be on deck!



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Thank You For Your Attention!

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